

Register in Person, Fax, Mail, Phone & Online

In Person: Drop by Our Office

Fax: 707.864.8025

Mail:

- ☐ Make your check payable to: Solano College
- ☐ Send to: Solano College SBDC
360 Campus Lane, Ste. 102
Fairfield, CA 94534

Phone Us: 707.864.3382

Online: SolanoSBDC.org

Name			
Address			
City	State	Zip Code	
Area Code	Day Phone		
Workshop Name			
Amount	\$.00	
Workshop Name			
Amount	\$.00	

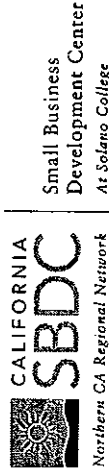
We're Here to Help Your Small Business

Since 1987, Solano College Small Business Development Center has helped thousands of new and existing business owners with:

- ☐ Assessing Self-Employment
- ☐ Understanding Start-Up Basics
- ☐ Selecting a Legal Structure
- ☐ Conducting Marketing Research
- ☐ Business Planning and Projections
- ☐ Securing Business Financing
- ☐ Advising on Acquisitions and Sales
- ☐ Assisting with Marketing Strategies
- ☐ Business Financial Analysis
- ☐ Hiring and Managing Employees

Help is available through our FREE Business Start-Up Kit; a series of twelve Solano Community College two-week short-courses; workshops rotated at different locations throughout Solano County; and our NkLevel™ Entrepreneurial Training Program, a ten-week small business training course offered to assist with business start-up or assessment, financial analysis, planning, goal-setting, operations and management.

FREE counseling appointments are available. For more information, contact us by phone, Monday–Friday, 8:30 am–5 pm @ 707.864.3382.



Solano College Small Business Development Center workshops and services are supported by the US Small Business Administration and extended to the public on a non-discriminatory basis under the current grant with the SBA and Humboldt State University Sponsored Programs Foundation. SBA cannot endorse any products, opinions, or services of Solano College SBDC's affiliated entities. Reasonable accommodations for persons with disabilities will be made if requested, at least 2 weeks, in advance. Please contact us @ 707.864.3382.

Solano College Small Business Development Center



Workshops To Help You Develop Start Manage Your Business

Jan - Mar 2010

Solano College
Small Business Development Center
360 Campus Lane, Ste. 102
Fairfield, CA 94534

Tel: 707.864.3382 Fax: 707.864.8025
Website: SolanoSBDC.org

January 2010

Jan 8	<u>How to Start Your Own Business</u> Fairfield-Suisun Chamber 1111 Webster St., Fairfield	\$30 Friday 9-11:30am
Jan 12	<u>Let's GO - Get Organized!</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$35 Tuesday 9am-noon
Jan 19	<u>NxLevel™ Orientation</u> Solano College SBDC 360 Campus Lane, Ste. 102	Free! Tuesday 7-8:30pm
Jan 21	<u>How to Use "LinkedIn"</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$25 Thursday 9-11am
Jan 25	<u>NxLevel™ Orientation</u> Napa Valley College SBDC 1556 First St, Ste. 103, Napa	Free! Monday 6-7:30pm
Jan 26	<u>Set Up a Bookkeeping System</u> California Business Center 1652 W. Texas St., Fairfield	\$25 Tuesday 10am-noon
Jan 27	<u>Business Clinic-Expert Advice</u> Solano College SBDC 360 Campus Lane, Ste. 102	Free! Wednesday 5:15-8pm

Our Core Services

Individualized Business Advice

Small Business Library

Small Business Training

- NxLevel™ Entrepreneurial Training
- Small Business Workshops
- Young Entrepreneurs Project

707.864.3382

www.SolanoSBDC.org

February 2010

Feb 3	<u>How to Start Your Own Business</u> Vacaville Chamber 300 Main St., Vacaville	\$30 Wednesday 2-4:30pm
Feb 4	<u>Solutions to Workplace Hazards</u> Solano College SBDC 360 Campus Lane, Ste. 102	FREE Thursday 2-4pm
Feb 6	<u>Writing Your Business Plan</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$50 Saturday 9am-3pm
Feb 11	<u>Starting a Specialty Foods Biz</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$35 Thursday 2-5pm
Feb 17	<u>Borrowing Money for Your Biz</u> Suisun Council Chamber 701 Civic Center Blvd., Suisun	\$25 Wednesday 6:30-8:30pm
Feb 18	<u>Government Contracting</u> Solano College SBDC 360 Campus Lane, Ste. 102	Free! Thursday 1-4pm
Feb 18	<u>Tax Tips for Small Business</u> Benicia City Hall 250 East L St., Benicia	\$25 Thursday 6-8pm
Feb 23	<u>Marketing Essentials</u> SCC Vallejo Center 545 Columbus Pkwy., Vallejo	\$35 Tuesday 9am-noon
Feb 24	<u>Small Business Clinic</u> Solano Employment Connection 320-A Campus Lane, Fairfield	Free! Wednesday 3-5pm
Feb 26	<u>Intro to QuickBooks</u> SCC Vallejo Center 545 Columbus Pkwy., Vallejo	\$50 Friday 9am-1pm

Help Avoid Cancellations!

Register Ahead of Time!

Mon-Fri 8:30am-5pm

March 2010

Small Business Clinic

Expert Business Advisors

Free One-on-One Advice

Late Afternoon or Evening Appts.

- Jan. 27 5:15-8pm 45 min. each
- Feb. 24 3-5pm 30 min. each
- Mar. 31 5:15-8pm 45 min. each

Mar 4	<u>How to Start Your Own Business</u> Benicia City Hall 250 East L St., Benicia	\$30 Thursday 9-11:30am
Mar 4	<u>You Want to Open a Restaurant?</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$35 Thursday 6-9pm
Mar 9	<u>Soft Selling Techniques</u> Fairfield-Suisun Chamber 1111 Webster St., Fairfield	\$35 Tuesday 1-4pm
Mar 11	<u>Maximizing Your Marketing</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$30 Thursday 6:30-8:30pm
Mar 16	<u>Promote Your Biz w/o Advertising</u> Dixon Chamber 220 N. Jefferson St., Dixon	\$25 Tuesday 11am-1pm
Mar 23	<u>How to Use "Facebook"</u> Solano College SBDC 360 Campus Lane, Ste. 102	\$25 Tuesday 9-11am
Mar 30	<u>Exceptional Customer Service</u> Vacaville Chamber 300 Main St., Vacaville	\$35 Tuesday 9am-noon
Mar 31	<u>Small Business Clinic</u> Solano College SBDC 360 Campus Lane, Ste. 102	Free! Wednesday 5:15-8pm



707.864.3382

www.SolanoSBDC.org

Updated: 12-4-09